




ENTERPRISE STRATEGY GROUP REPORT:

Analyzing the Economic Advantages of Dell Cloud Platform for Microsoft Azure

WHAT IS

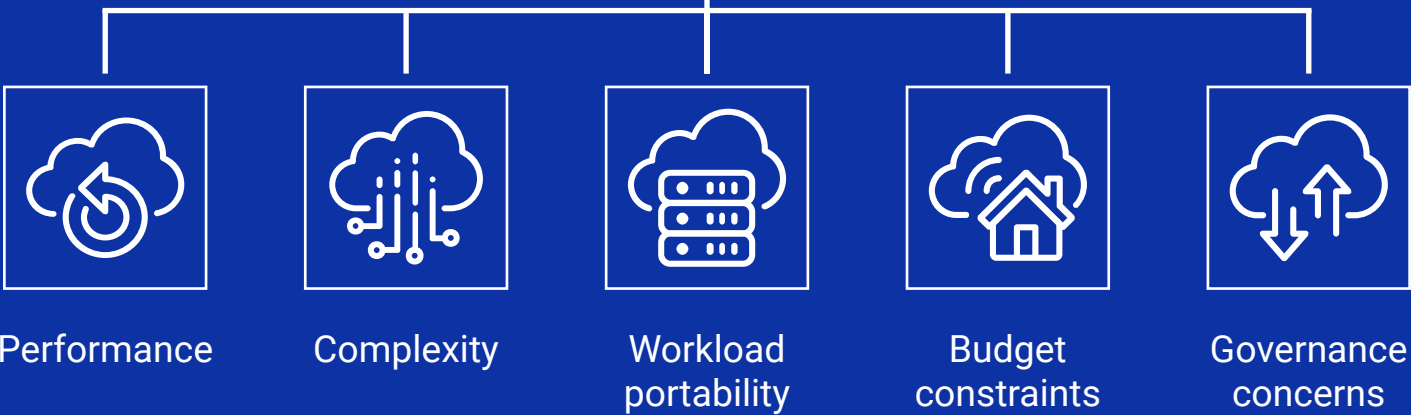
Dell Cloud Platform for Microsoft Azure?

-  Premier Solution for Microsoft Azure Local
-  A turnkey infrastructure platform that optimizes and extends Azure on-premises
-  Collaboratively engineered with Microsoft

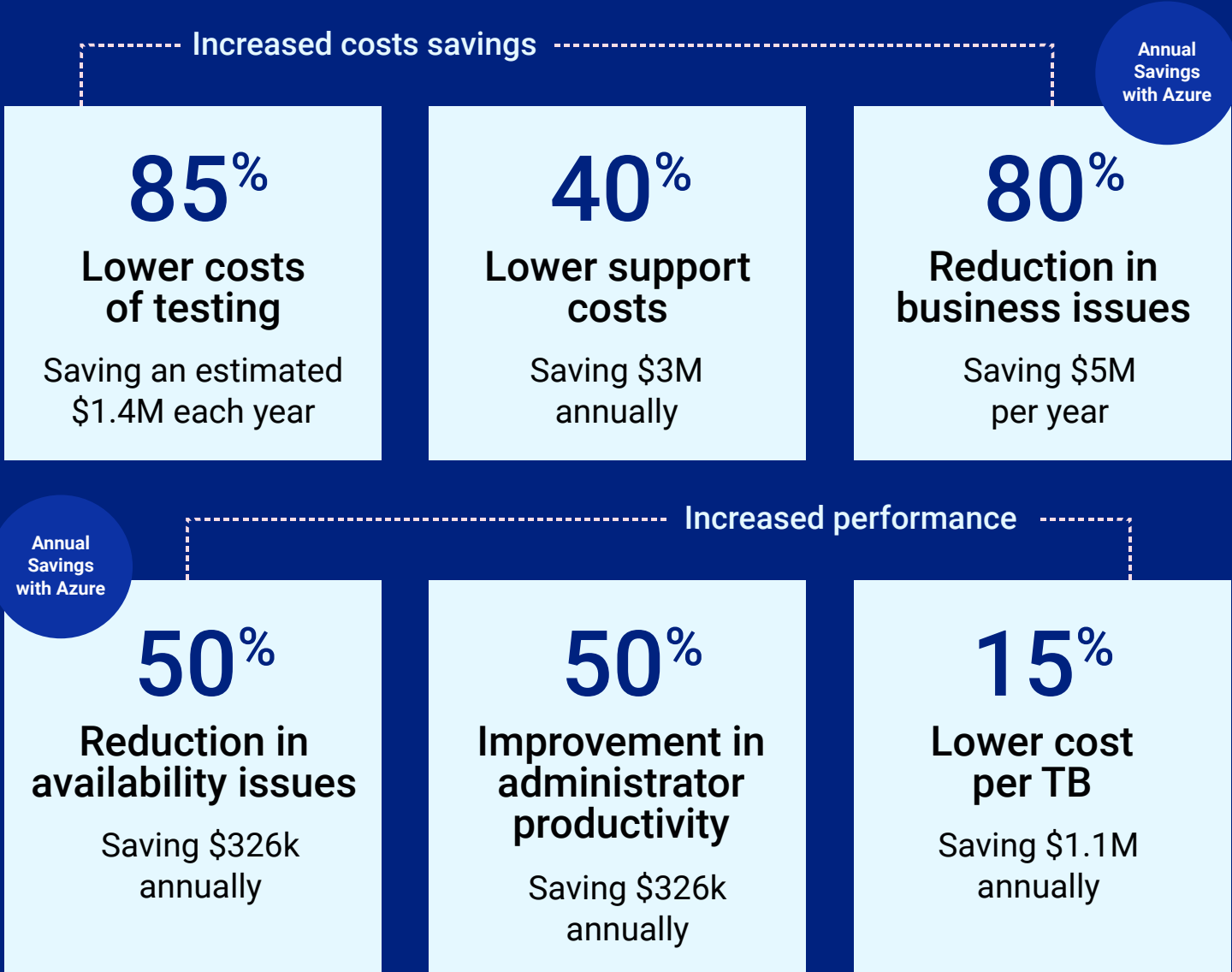
Enterprise Strategy Group Report Takeaway

Enterprise Strategy Group found that companies challenged by multicloud can realize improved financials, business agility, and security and governance when they deploy Dell Cloud Platform for Azure.

Top 5 Multicloud Challenges



THE SUBSTANTIAL SAVINGS AND BENEFITS OF Dell Cloud Platform for Azure



**\$50M** Realized through Enterprise Strategy Group's economic analysis  
Cost Savings Total

“ We have a high level of trust in the testing that Microsoft and Dell do on Dell Cloud Platform for Azure. Because of the high-quality bar of every release, we have been able to shift resources from low-level testing to activities that are much more strategic.”  
- Customer and survey interviewee

“ Dell Cloud Platform for Azure allows me to focus on my business. I can trust that Dell and Microsoft are taking care of many of the low-level tasks that used to cause me worry.”  
- Customer and survey interviewee

Dell Cloud Platform for Microsoft Azure  
Unlock innovation everywhere

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