



# The Business Value of a Three-year Server Replacement Cycle for Midsize Organizations

IDC's research with companies having fewer than 500 employees demonstrates that organizations replacing their servers every three years will see a total cost advantage of \$1,300 to \$8,300 per server when compared to more lengthy replacement cycles. **A company with 250 employees running 50 business applications on five servers will reduce their total cost of ownership for server operations by 16% compared to a six-year replacement cycle.**

## KEY SAVINGS RESULTS



**\$1.4 million**  
annual additional  
revenue generated

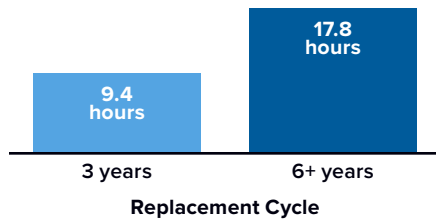


**\$43,000**  
annual lower total  
cost of operations



**940**  
annual IT staff hours saved  
to deploy/run/support

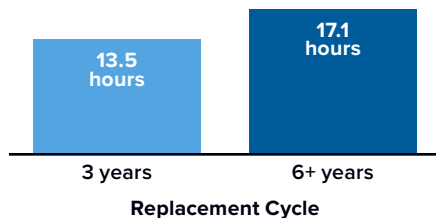
## Unplanned Server Downtime Hours per Employee per Year



### Performance Improvements

**88% more unplanned downtime**  
if you wait to upgrade

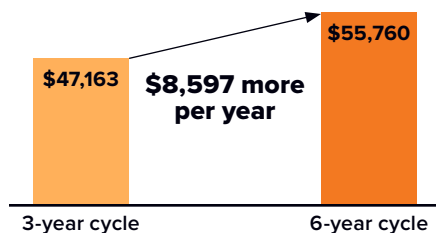
## IT Staff Time Savings with Faster Refresh Cycles (hours per server per week)



**23% less time overall**  
**24% less time upgrading**  
**39% less time provisioning**

**16% less time configuring**  
**21% less time responding to security incidents**

## Total Annual Costs per Server



Replacing servers twice in a 6-year cycle  
**costs \$51,582 less per server than**  
replacing just once

See the complete picture: [download the white paper](#)