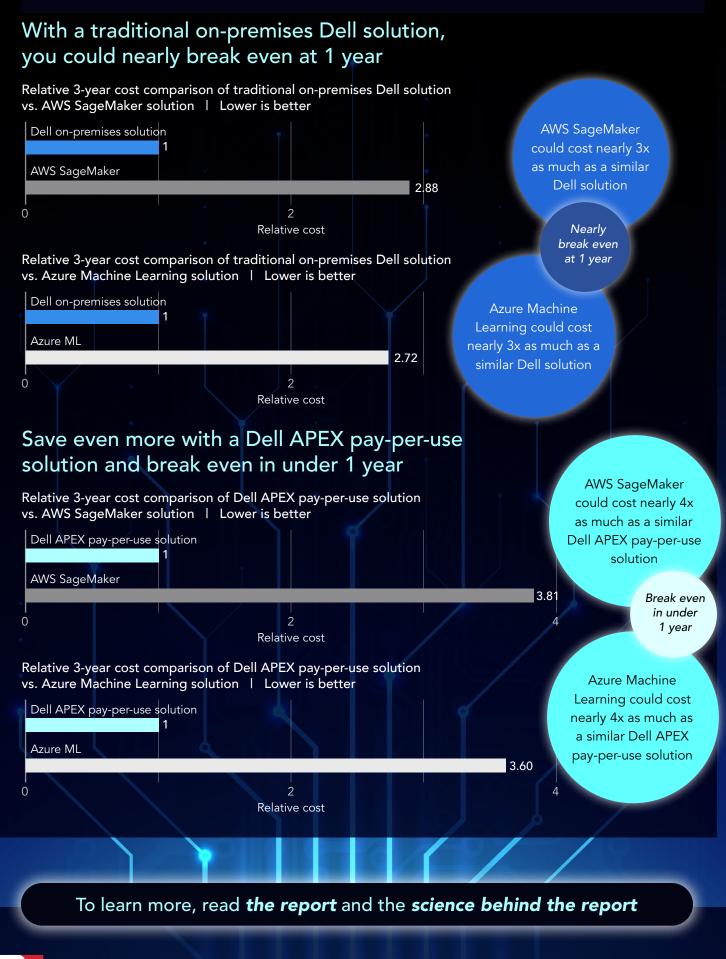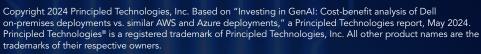# Choose a Dell APEX pay-per-use solution or a traditional on-premises Dell GenAI solution and pay up to less than 60% the cost of similar deployments from AWS and Azure

In our example **3-year TCO comparison** for GenAI solutions, we found that choosing two Dell solutions could save organizations money compared to two popular cloud solutions

With a traditional on-premises Dell solution, you could nearly break even at 1 year

Relative 3-year cost comparison of traditional on-premises Dell solution
vs. AWS SageMaker solution | Lower is better

Dell on-premises solution	1
AWS SageMaker	2.88

Relative cost
0   2

Relative 3-year cost comparison of traditional on-premises Dell solution
vs. Azure Machine Learning solution | Lower is better

Dell on-premises solution	1
Azure ML	2.72

Relative cost
0   2

AWS SageMaker could cost nearly 3x as much as a similar Dell solution

Nearly break even at 1 year

Azure Machine Learning could cost nearly 3x as much as a similar Dell solution

Save even more with a Dell APEX pay-per-use solution and break even in under 1 year

Relative 3-year cost comparison of Dell APEX pay-per-use solution
vs. AWS SageMaker solution | Lower is better

Dell APEX pay-per-use solution	1
AWS SageMaker	3.81

Relative cost
0   2   4

Relative 3-year cost comparison of Dell APEX pay-per-use solution
vs. Azure Machine Learning solution | Lower is better

Dell APEX pay-per-use solution	1
Azure ML	3.60

Relative cost
0   2   4

AWS SageMaker could cost nearly 4x as much as a similar Dell APEX pay-per-use solution

Break even in under 1 year

Azure Machine Learning could cost nearly 4x as much as a similar Dell APEX pay-per-use solution

To learn more, read *the report* and the *science behind the report*