

Be confident your data is protected and policy compliant



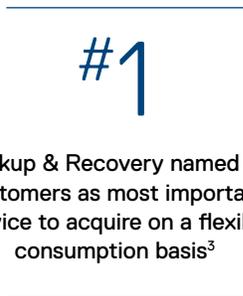
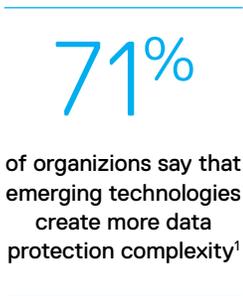
Worry-free, fully managed data protection operations with flexible consumption

Dell EMC Managed Services for Data Protection

Managing data protection complexity, reducing risk, achieving results

It's complicated, costly and time consuming to manage today's data protection environments. Emerging technologies such as cloud databases and containers increase data protection complexity.¹

Factors contributing to data loss include systems failure, human error, logic errors and cyberattacks.² Also, the sheer volume of data, which continues to grow rapidly, makes data protection more difficult.



Key Benefits

- Fully managed data protection operations save you time
- Establish data protection resiliency and ensure rapid recovery across diverse types of data
- Service combines expertise, best practices and automation to assure your data is preserved
- Complex data operations and configurations are managed to service levels
- Self-service portal lets you initiate actions and get real-time visibility and insights
- Pay for only what you use and know upfront exactly what your costs will be during peak usage

Our experts set configurations and handle operations, from running backups to remediating failures to performing data restores. And you get real-time visibility and insights into your environment anytime.

Pay for only for what you use through our Flex On Demand flexible payment model and know upfront what your costs will be monthly.



Solution Overview

Backup & Recovery

- 99% backup success rate
- Redundancy: Backup to your PowerProtect DD or DP and a secondary device with Avamar or NetWorker
- Data Types: application data, VM images, files, databases, cloud and traditional
- Perform restores per recovery point objective

Self-service Portals

- Get real-time visibility and environment-wide insights
- On-demand and monthly reports include backup & restore success, KPI trends, incident response and service level achievement
- Initiate requests and changes, view incident progress and status updates

Provisioning

- Protection policies
- Add, update, delete backups

Troubleshooting

- Remediate failures
- Trouble-shoot backup software and hardware infrastructure

Expertise and Automation

- Experienced data protection experts keep skills sharp with quarterly certification training
- Apply global best practices
- AI and automation improve backup success rate and reduce risk

Pay for only what you use

- Monthly billing based on committed minimum capacity threshold
- Predictable billing for use of variable buffer capacity during peak usage

The outcomes you want, delivered flexibly

Managed Services for Data Protection strengthens your IT resiliency, shortens recovery times following a data loss event, and improves compliance and auditability.

You need expert help with the complexities and nuances of data protection. You can benefit from Dell Technologies' investment in top data protection experts, training and automation.

At the same time, you retain visibility and control. And Flex on Demand pricing lets you enjoy flexible consumption and predictable costs.

For more information, contact your Dell Technologies sales representative or visit [DellTechnologies.com](https://www.DellTechnologies.com)

¹ 2020 VansonBourne Global Data Protection Index Snapshot, commissioned by Dell Technologies

² How to Design a Data Protection Strategy for On-Premises and Cloud IaaS, Gartner, July 2020

³ IDC Trends in IT Leasing and Flexible Consumption Jan. 2020 – Data back-up and recovery is tied with software support for the most important services for flexible consumption.